

# AMERICA'S MOTORCYCLE NEWS SOURCE























2023 MEDIA KIT And PROPOSAL EXAMPLES

# Cycle News Overview

Cycle News is one of the most respected media outlets in the motorcycle market. The weekly magazine has been published for over 50 years and it continues to lead the market with the timeliest feature coverage of events, news and motorcycle reviews.

- Robust Website
- 50 Weekly Digital Magazine Issues Averaging 140 Pages
- Over 100 New Motorcycle Reviews Per Year
- Motorcycle Racing Coverage From Around the World
- Motorcycle Industry News, Features, Interviews, Product Reviews and New Products.

#### What are the benefits of advertising in Cycle News?

- You can reach enthusiast within days, surrounded by stories and features that are relevant and timely.
- You can embed video into your magazine ads to provide a powerful message and far more information.
- Coverage of all segments of the motorcycle market with industry news, bike tests, new product information and event coverage.
- The magazine provides large ad space and ability to link directly to multiple sections/products on your website from one ad.

Click here to see the latest issue















# Readership and Reach Stats

Cycle News readers are serious motorcycle enthusiasts with high household income and have interest in all types of motorcycling. Most of the readers own multiple bikes and are likely heavy influencers to friends and acquaintances.

- 96% Own a motorcycle
- 43% Own 4 or more bikes
- 86% Perform their own maintenance
- Household Income: \$98,000
- Median Age: 45

#### **Cycle News Magazine**

- Published 50 times per year
- 18,000 Unique Visitors per week and 40,000 Unique Visitors per month (not the same 18,000 people every week)
- Average Time Spent: Over 12 Minutes per session

#### **Cycle News Website**

- 224,116 Monthly Unique Visitors
- 392.010 Sessions
- 784,190 Page Views

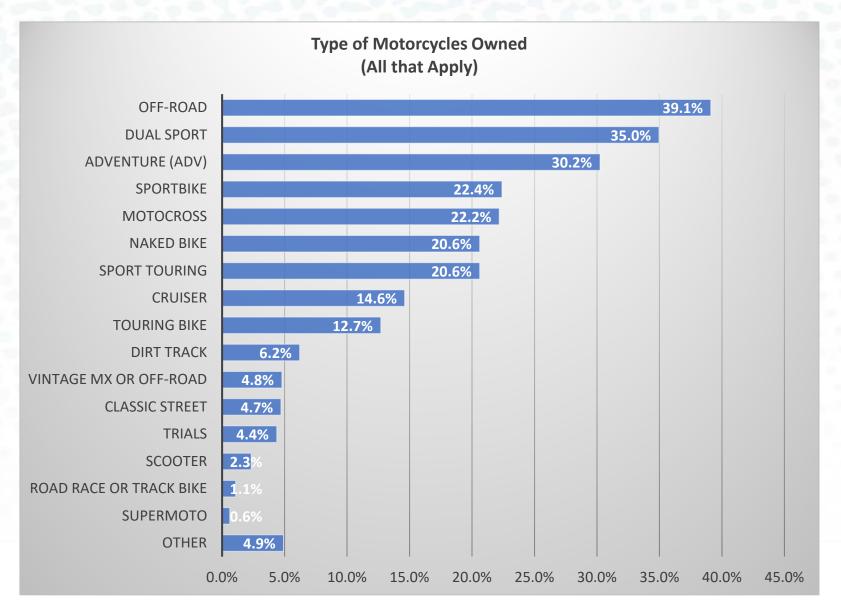
#### **Cycle News YouTube**

- 31,361 Subscribers
- 1.7 Million Views Last 12 Months (Jan 2023)

#### **Social Media**

Facebook: 193,400 followersInstagram: 37,200 followers





# Magazine Advertising Options

GyeleNews

EMBRACING THE FUTURE

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- Print Magazine Format
- Larger Than Website Banners
- Include Multiple Links
- Embed Video



Full Page





Two Page Spread



Half Page

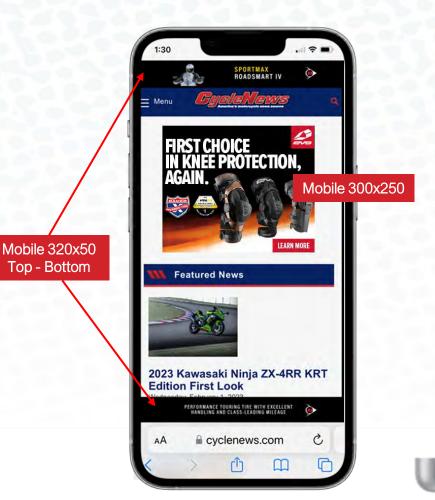
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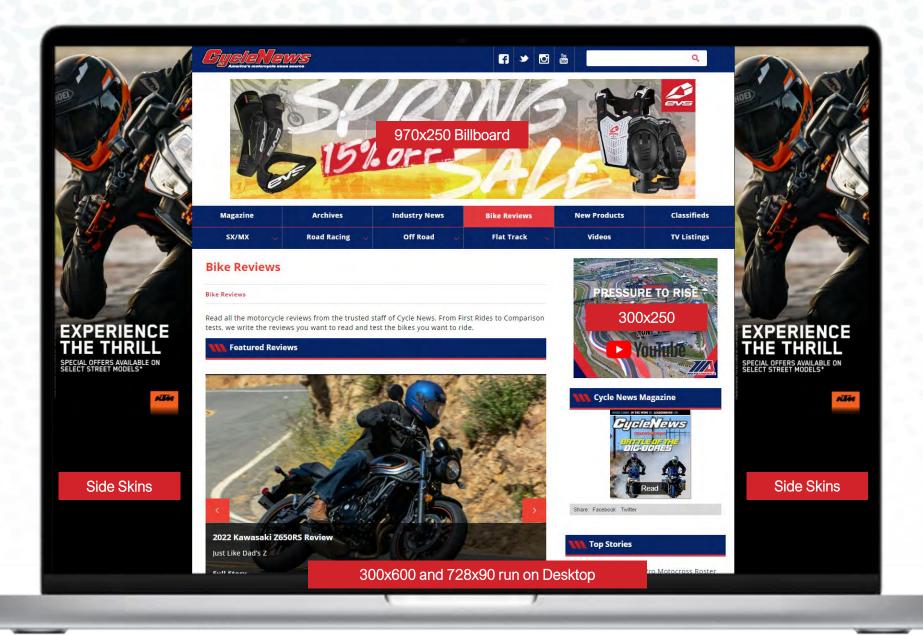


# Website Advertising Options



- Standard Banners
  - 970x250
  - 300x250
  - 300x600
  - 728x90
- High Impact Skins
  - Desktop 300x800 each side
  - Mobile 320x50 top and bottom





## Cycle News Partner Social Media Ads

Most of your customers spend an enormous amount of time online and a large portion of that time is spent on Social Media channels.

#### **Facebook and Instagram Advertising Works**

Every company should have an active Social Media channel but if you want to make a real impact, you must have a strategic **paid advertising plan**.

- On average, less than 10% of your followers will see any companies' organic posts.
- Your organic Social Media posts are only reaching people that are already familiar with your brand. Paid ads allow you to expand your reach and target people that are interested in the types of products that you make.
- Using the Boost Post button helps reach more of your organic followers and people that are similar to people that follow your channel, but this option usually has a relatively high CPM and does not perform as well as paid ads.

#### Cycle News Partner ads via Facebook and/or Instagram

In addition to utilizing our Digital Throttle targeting and social media advertising expertise, we can run partner ads via *Cycle News*. Advertising is posted via the *Cycle News* Facebook and/or Instagram feeds. Goal is "editorial-like" advertising with a third-party endorsement from a well-known and respected media outlet.

The content is produced using client provided photos / video and product information or we can amplify *Cycle News* editorial content.





### **How We Target Your Ads**



#### LOOKALIKE & RETARGETING

Our code, installed on your website, will enable us to prospect ads to people <u>similar to</u> your site visitors. We will also build "retargeting" lists when site visitors look at specific content or complete key activities.



#### **FACEBOOK GROUPS**

Facebook groups allow people to connect around a common idea, interest or product. Groups are the ideal method to target owners of specific make/model vehicles.



#### INTEREST

Target people that have connected with Facebook pages by direct "likes", adding comments or sharing page posts. This is also how you can target similar companies, brands or even competitors.



#### **EMAIL ADDRESSES**

We will target specific people using their email address, assuming they use these emails to login into Social Media



#### **B2B TARGETING**

We've developed multiple strategies to reach trade and business with your social media message

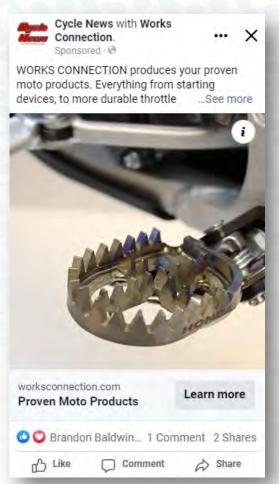


#### LOCATION

We're able to target your ads to very precise locations, even down to cities or zip codes.

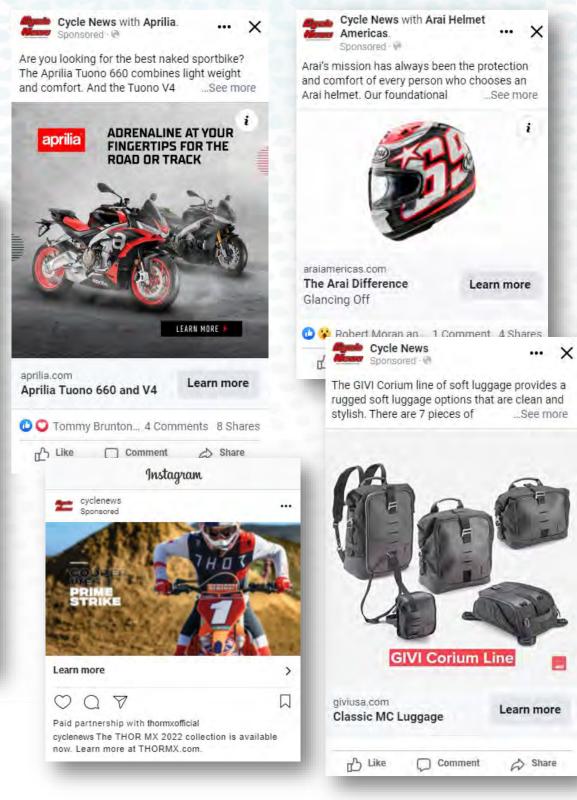
## Example Partner Social Media Ads

Facebook and Instagram ads can use videos or images. "Square" or 1x1 ratio images or videos are recommended because they maximize the space available and typically perform better but standard 9:16 ratio images or videos can be used.









# Weekly Newsletter Advertising Options

Every week, *Cycle News* releases a new magazine issue and we send out an email to 22,000 active subscribers. The email is sent on Monday night (sometimes on Tuesday if there is a Monday holiday). A reminder email is sent on Friday morning each week.

#### **Cycle News Magazine Subscribers**

- Cycle News subscribers are serious motorcycle enthusiasts that follow motorcycle news, racing and new motorcycle information closely.
- The readers and especially the subscribers, are likely heavy influencers in the market.

#### **Only One Sponsor for Each Weekly Email**

• You will have exclusive placement within the weekly email.

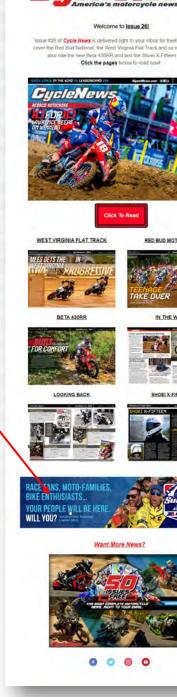
#### **Stats**

- 22,000 Email Subscribers
- Average of 9,300 confirmed opens on first email.
- Average of 8,100 confirmed opens on second email.

#### **Ad Specs**

- Provided static image or banner ad (no animated GIF or other animated image files).
- We can not use ad tags because they can negatively impact the delivery of the emails in some email systems.
- You can provide a trackable click URL.
- 970x250 is the recommended banner ad size but we may be able to use other sizes.

Sponsored
970x250
banner ad
placement
example.
This can be an
image with
caption or other
banner ad size.





Example using

a provided image and

contest

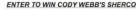
message.



Issue #34 of Gysle News is delivered right to your inbox for free! This week we ver the Sacramento Half Mile, the Budds Creek National, Pittsburgh MotoAmericia and the Austrian MotoSP. Our team also rides the Rieju Rangers. Click the links below to read now!









Want More News?



### YouTube



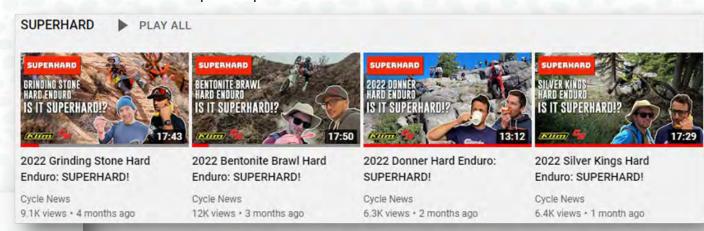
Cycle News has a strong and growing YouTube channel with over 30,000 subscribers and 1.4 million video views over the past year (Aug 2022).

Partners can work with Cycle News to get product placement, mentions or special projects.

Content is primarily new motorcycle reviews and comparisons.

#### Collaboration Example

KLIM apparel partnered with Cycle News to create a multi-part video series showcasing the AMA Hard Enduro Championship series.







2023 Yamaha MT-10 First Ride Review - Cycle News

125 views · 1 hour ago



Ducati DesertX First Ride Review - Cycle News

5.6K views • 7 days ago



Kawasaki Z900RS SE Ride Review - Cycle News

23K views • 13 days ago



In Depth Aprilia Tuareg 660 Ride Review - Cycle News

6.5K views • 2 weeks ago



2023 Honda CRF450R First Ride - Cycle News

2K views - 3 weeks ago



2022 Silver Kings Hard Enduro: SUPERHARD!

6.4K views • 1 month ago



First Ride On The 2023 Husqvarnas - Cycle News

3.2K views · 2 months ago



2022 Donner Hard Enduro: SUPERHARD!

6.3K views . 2 months ago

# 2023 Magazine Schedule

# GyeleNews

#### **Published 50 Times Per Year**

Issues go live every Monday night except for a few holidays and two weeks off between Christmas and New Years.

With prior arrangement, "Race Win" ads can be placed on Mondays with ads provided on Monday.

Issue #	Issue Live Date	Space Confirmation	Ads Due
Vol. 60 Issue 1	Tuesday, January 10, 2023	Wednesday, January 4, 2023	Thursday, January 5, 2023
Vol. 60 Issue 2	Wednesday, January 18, 2023	Thursday, January 12, 2023	Friday, January 13, 2023
Vol. 60 Issue 3	Tuesday, January 24, 2023	Wednesday, January 18, 2023	Thursday, January 19, 2023
Vol. 60 Issue 4	Tuesday, January 31, 2023	Wednesday, January 25, 2023	Thursday, January 26, 2023
Vol. 60 Issue 5	Tuesday, February 7, 2023	Wednesday, February 1, 2023	Thursday, February 2, 2023
/ol. 60 Issue 6	Tuesday, February 14, 2023	Wednesday, February 8, 2023	Thursday, February 9, 2023
/ol. 60 Issue 7	Wednesday, February 22, 2023	Thursday, February 16, 2023	Friday, February 17, 2023
Vol. 60 Issue 8	Tuesday, February 28, 2023	Wednesday, February 22, 2023	Thursday, February 23, 2023
/ol. 60 Issue 9	Tuesday, March 7, 2023	Wednesday, March 1, 2023	Thursday, March 2, 2023
/ol. 60 Issue 10	Tuesday, March 14, 2023	Wednesday, March 8, 2023	Thursday, March 9, 2023
/ol. 60 Issue 11	Tuesday, March 21, 2023	Wednesday, March 15, 2023	Thursday, March 16, 2023
Vol. 60 Issue 12	Tuesday, March 28, 2023	Wednesday, March 22, 2023	Thursday, March 23, 2023
/ol. 60 Issue 13	Tuesday, April 4, 2023	Wednesday, March 29, 2023	Thursday, March 30, 2023
/ol. 60 Issue 14	Tuesday, April 11, 2023	Wednesday, April 5, 2023	Thursday, April 6, 2023
/ol. 60 Issue 15	Tuesday, April 18, 2023	Wednesday, April 12, 2023	Thursday, April 13, 2023
/ol. 60 Issue 16	Tuesday, April 25, 2023	Wednesday, April 19, 2023	Thursday, April 20, 2023
/ol. 60 Issue 17	Tuesday, May 2, 2023	Wednesday, April 26, 2023	Thursday, April 27, 2023
/ol. 60 Issue 18	Tuesday, May 9, 2023	Wednesday, May 3, 2023	Thursday, May 4, 2023
Vol. 60 Issue 19	Tuesday, May 16, 2023	Wednesday, May 10, 2023	Thursday, May 11, 2023
/ol. 60 Issue 20	Tuesday, May 23, 2023	Wednesday, May 17, 2023	Thursday, May 18, 2023
/ol. 60 Issue 21	Wednesday, May 31, 2023	Thursday, May 25, 2023	Friday, May 26, 2023
/ol. 60 Issue 22	Tuesday, June 6, 2023	Wednesday, May 31, 2023	Thursday, June 1, 2023
/ol. 60 Issue 23	Tuesday, June 13, 2023	Wednesday, June 7, 2023	Thursday, June 8, 2023
/ol. 60 Issue 24	Tuesday, June 20, 2023	Wednesday, June 14, 2023	Thursday, June 15, 2023
Vol. 60 Issue 25	Tuesday, June 27, 2023	Wednesday, June 21, 2023	Thursday, June 22, 2023
Vol. 60 Issue 26	Tuesday, July 4, 2023	Wednesday, June 28, 2023	Thursday, June 29, 2023
Vol. 60 Issue 27	Tuesday, July 11, 2023	Wednesday, July 5, 2023	Thursday, July 6, 2023
Vol. 60 Issue 28	Tuesday, July 18, 2023	Wednesday, July 12, 2023	Thursday, July 13, 2023
Vol. 60 Issue 29	Tuesday, July 25, 2023	Wednesday, July 19, 2023	Thursday, July 20, 2023
/ol. 60 Issue 30	Tuesday, August 1, 2023	Wednesday, July 26, 2023	Thursday, July 27, 2023
/ol. 60 Issue 31	Tuesday, August 8, 2023	Wednesday, August 2, 2023	Thursday, August 3, 2023
Vol. 60 Issue 32	Tuesday, August 15, 2023	Wednesday, August 9, 2023	Thursday, August 10, 2023
/ol. 60 Issue 33	Tuesday, August 22, 2023	Wednesday, August 16, 2023	Thursday, August 17, 2023
/ol. 60 Issue 34	Tuesday, August 29, 2023	Wednesday, August 23, 2023	Thursday, August 24, 2023
/ol. 60 Issue 35	Wednesday, September 6, 2023	Thursday, August 31, 2023	Friday, September 1, 2023
/ol. 60 Issue 36	Tuesday, September 12, 2023	Wednesday, September 6, 2023	Thursday, September 7, 2023
/ol. 60 Issue 37	Tuesday, September 19, 2023	Wednesday, September 13, 2023	Thursday, September 14, 2023
/ol. 60 Issue 38	Tuesday, September 26, 2023	Wednesday, September 20, 2023	Thursday, September 21, 2023
/ol. 60 Issue 39	Tuesday, October 3, 2023	Wednesday, September 27, 2023	Thursday, September 28, 2023
/ol. 60 Issue 40	Tuesday, October 10, 2023	Wednesday, October 4, 2023	Thursday, October 5, 2023
/ol. 60 Issue 41	Tuesday, October 17, 2023	Wednesday, October 11, 2023	Thursday, October 12, 2023
/ol. 60 Issue 42	Tuesday, October 24, 2023	Wednesday, October 18, 2023	Thursday, October 19, 2023
/ol. 60 Issue 43	Tuesday, October 31, 2023	Wednesday, October 25, 2023	Thursday, October 26, 2023
/ol. 60 Issue 44	Tuesday, November 7, 2023	Wednesday, November 1, 2023	Thursday, November 2, 2023
/ol. 60 Issue 45	Tuesday, November 14, 2023	Wednesday, November 8, 2023	Thursday, November 9, 2023
/ol. 60 Issue 46	Tuesday, November 14, 2023	Wednesday, November 15, 2023	Thursday, November 16, 2023
/ol. 60 Issue 47	Tuesday, November 21, 2023 Tuesday, November 28, 2023	Wednesday, November 13, 2023 Wednesday, November 22, 2023	Thursday, November 10, 2023 Thursday, November 23, 2023
/ol. 60 Issue 48	Tuesday, November 28, 2023	Wednesday, November 29, 2023	Thursday, November 30, 2023
Vol. 60 Issue 49	Tuesday, December 12, 2023	Wednesday, November 29, 2023 Wednesday, December 6, 2023	Thursday, November 30, 2023 Thursday, December 7, 2023
Vol. 60 Issue 50	Tuesday, December 12, 2023	Wednesday, December 13, 2023	Thursday, December 14, 2023

# Magazine Ad Specifications



#### **MAGAZINE AD SPECIFICATIONS**

High-Res PDF, (300 DPI, fonts embedded). 11 Point font recommended for readability. RGB Color Recommended. Please link all desired elements (website URL, Social Media Icons, Products, etc.).

DO NOT INCLUDE CROP MARKS OR BLEEDS

#### **DIMENSIONS**

SPREAD: (Provide as two separate 7.00 x 9.25-inch pages in a single PDF file).	14.00 wide x 9.25 inches tall
FULL PAGE:	7.00 wide x 9.25 inches tall
2/3rd PAGE (Vertical Only):	4.67 wide x 9.25 inches tall
½ Page (Horizontal Only):	7.00 wide x 4.63 inches tall

#### **EMBEDDED VIDEO INSTRUCTIONS**

- Provide link to YouTube or Vimeo video that you want to place in the ad.
- Within the ad, leave a space for the video to be placed (Ideally, place a box in the size you want to have the video). The video will be placed over the top of that box or over the open space within the ad. Videos use a 16x9 ratio.









Two Page Spread

Full Page

Half Page



# Advertising Rates



### **MAGAZINE ADVERTISING RATES (Net)**

AD SIZE	1x	12x	25x	38x	50x
Spread	\$1,350	\$1,170	\$1,080	\$990	\$900
Full Page	\$750	\$650	\$600	\$550	\$500
2/3 Page	\$520	\$450	\$415	\$380	\$345
1/2 Page	\$395	\$340	\$315	\$290	\$265

#### **WEBSITE BANNER ADVERTSING RATES**

300x250, 300x600, 728x90 banners	\$8.00 CPM
970x250 Header and Side Skins	\$15.00 CPM

#### **PARTNER SOCIAL MEDIA ADVERTSING RATES**

\$1,000 monthly minimum for three months. Rates vary for Facebook/Instagram with Net CPM in the \$3.00 to \$20 range depending on the targeting and goals for the campaign.

#### **WEEKLY MAGAZINE EMAIL SPONSORSHIP AD RATES**

\$300 per weekly issue email (sent 2x in one week)

#### **YOUTUBE PARTNERSHIPS**

Custom programs available.

## Example Budget Options



#### **CYCLE NEWS MAGAZINE OPTIONS**

• Various options for Full Page or Half Page ads.

Ad Size	# of Issues	Rate	Tota	al Budget	Notes
Full Page	50	\$ 250	\$	12,500	Assumes running all 50 weekly issues.
Full Page	35	\$ 300	\$	10,500	35 of 50 weekly issues
Full Page	25	\$ 350	\$	8,750	25 of 50 weekly issues
Half Page	50	\$ 150	\$	7,500	Assumes running all 50 weekly issues.
Half Page	35	\$ 175	\$	6,125	35 of 50 weekly issues
Half Page	25	\$ 200	\$	5,000	25 of 50 weekly issues

#### FACEBOOK / INSTAGRAM ADS - VIA THE CYCLE NEWS FEED

- Six Months @ \$1,000 per month = \$6,000 Total Budget
- \$7 CPM = 142,857 Impressions per month (This will likely over deliver on impressions for reduced CPM)

#### **CYCLE NEWS WEBSITE BANNER ADS**

- A lot of motorcycle riders as well as industry and dealer staff use the Cycle News website to keep up to date on the latest motorcycle news.
- Proposed Budget: Twelve Months @ \$500 each = \$6,000 Total Budget
  - 300x250 and 300x600 @ \$6.50 CPM = \$4,200 total budget with 646,154 impressions
  - Side Skins / 970x250 @ \$15.00 CPM = \$1,800 total budget with 120,000 impressions
  - Total impressions 766,154 = eCPM of \$7.83.

#### **CYCLE NEWS WEEKLY EMAIL SPONSOR**

• \$300 per weekly issue email (sent 2x in one week)